

Lisa,

FYI, I saw my review on yelp from last year so I left as is,

"If there were more stars available I would use them all. Lisa and her team have taken the headache out of administering group health insurance. They are experts and a pleasure to work with. I first switched to Lisa several years ago at a previous job after being frustrated with another broker. History repeated itself; I wanted better service at my new job, so I called Lisa. Through the personal, expert help of Lisa and her team, my worries and frustrations are once again a thing of the past. I don't care what kind of new regulations are thrown our way, because I know Lisa is on top of it and will make sure our business remains compliant. They are such a pleasure to work with. I would strongly recommend Lisa for any business that needs a highly competent, professional, responsive expert for health insurance needs"

I'll send out a letter as well.

Thanks for all your help. It really is a pleasure working with you.

Geza





LENCIONI CONSTRUCTION COMPANY

420 MAPLE STREET | REDWOOD CITY | CALIFORNIA | 94063 | CA LIC 520218

October 24, 2017

Lisa Sandoval
Lisa Sandoval Insurance Services
2801 Fanwood Ave.
Long Beach, CA 90815

RE: renewal

Lisa, I just wanted to drop a quick note to say thanks for all your help with our renewal. Once again, you and Marisa have saved me hours upon hours of work trying to make sense of all our different options. Our renewal process has become entirely painless ever since we started working with you and your team.

Please feel free to use my name any time as a professional reference.

Sincerely,

LENCIONI CONSTRUCTION COMPANY, INC.

Geza Paulovits
Controller